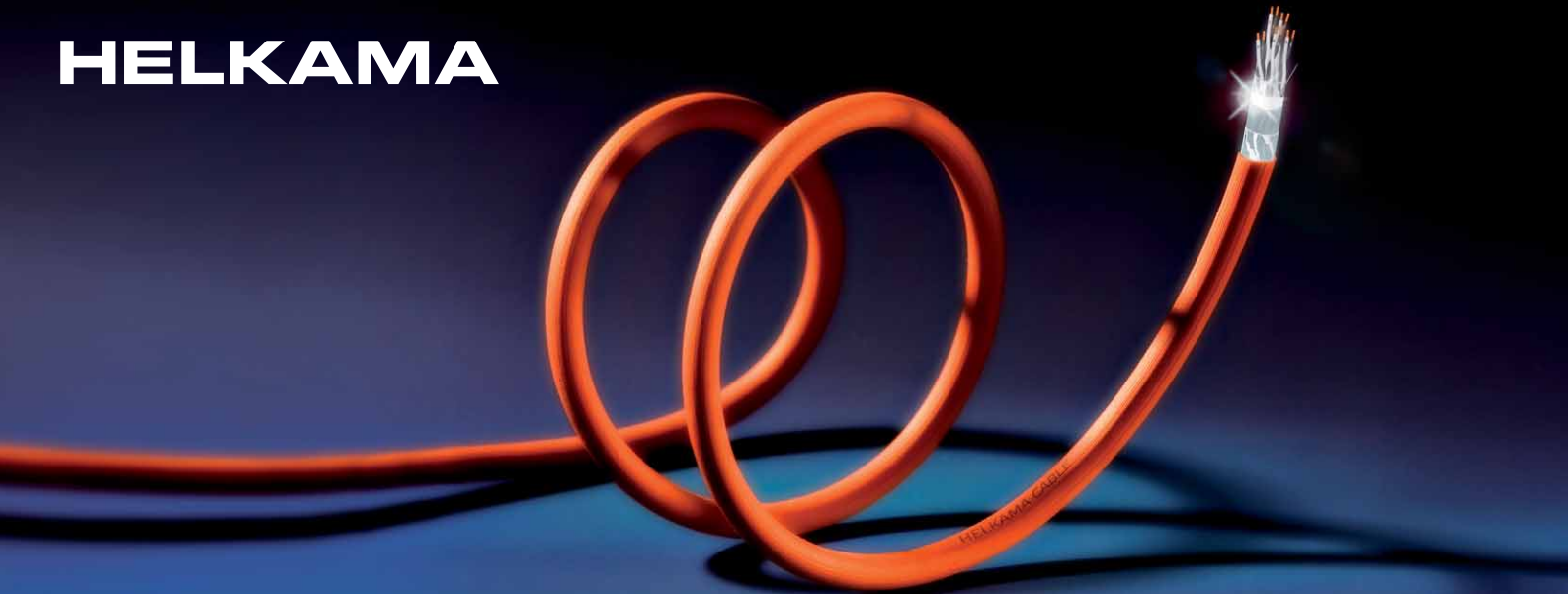


HELKAMA



FISCAL PERIOD 2008/2009

HELKAMA BICA

FISCAL PERIOD 2008/2009

Helkama Bica is a Finnish family enterprise specializing in marine and industrial cables. The company has a sound track record in cable excellence for more than 40 years.

Helkama is committed to meet customer requirements in quality, availability and service. Helkama is widely acclaimed as a reliable supplier. During the fiscal year 2008/2009, export accounted for 79% of sales revenues. Helkama exported to 45 countries.



The accounting year was exceptionally 16 months, 1.9.2008–31.12.2009. The reason for this is that the company will change to the accounting year January–December. Helkama Bica's sales revenues in 16 months were € 41,0 million, 22% lower than the previous year, related to a 12-month period. Operating profit was less than the previous year mainly due to the lower sales revenues. The company's equity ratio is 72%. Helkama Bica employs 140 persons in Finland and 63 persons in China.

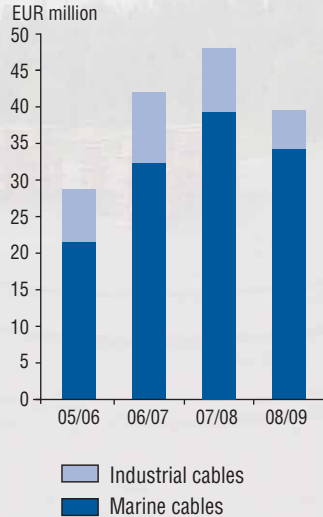
MARINE CABLES

Sales by Helkama Bica's main business, marine cables, decreased by 13% (related to a 12-month period) to € 45,4 million in total, including sales by its Shanghai subsidiary. Exports accounted for 88% of the sales revenues in Finland. Products were sold to 44 countries. The main sales regions are Europe and Asia. The factory in Shanghai, China, made a positive operating profit during its second full operational year. The manufacturing capacity of the factory has been further increased during the period to meet the increasing need of marine cables in Asia. The factory is located in the Fengxian district of southern Shanghai.

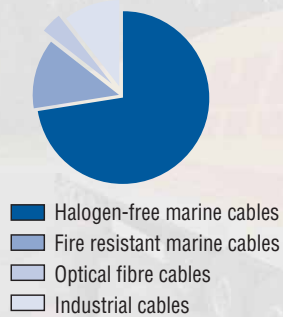
INDUSTRIAL CABLES

Sales of industrial cables were € 7,5 million, a decrease of 36% from the previous year (related to a 12-month period). Exports accounted for 41%, and the main export countries were Germany, Sweden and Estonia.

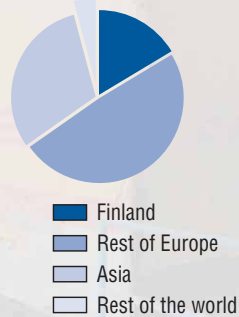
SALES BY BUSINESSES



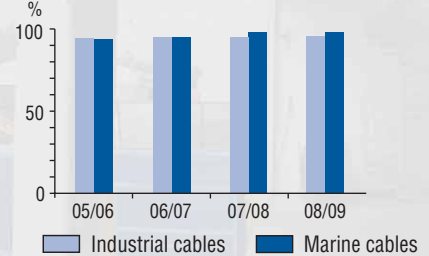
SALES BY PRODUCTS



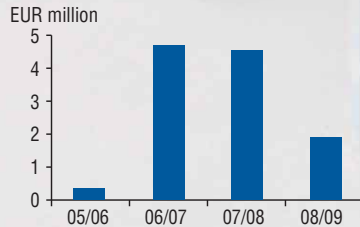
SALES BY MARKET AREAS



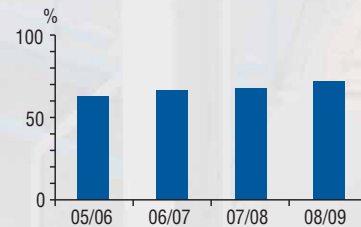
ON-TIME DELIVERY RATE



EBIT



EQUITY RATIO



*Helkama Factory in Hanko, Finland
Marine cables and industrial cables*



*Helkama Factory in Kaarina, Finland
Marine cables*



*Helkama Factory in Shanghai, China
Marine cables*



HELKAMA BICA PRODUCT GROUPS

MARINE CABLES

Power, control and communication cables, halogen-free and fire-resistant cables. These cables have all been approved by the major classification societies.

OPTICAL FIBRE CABLES

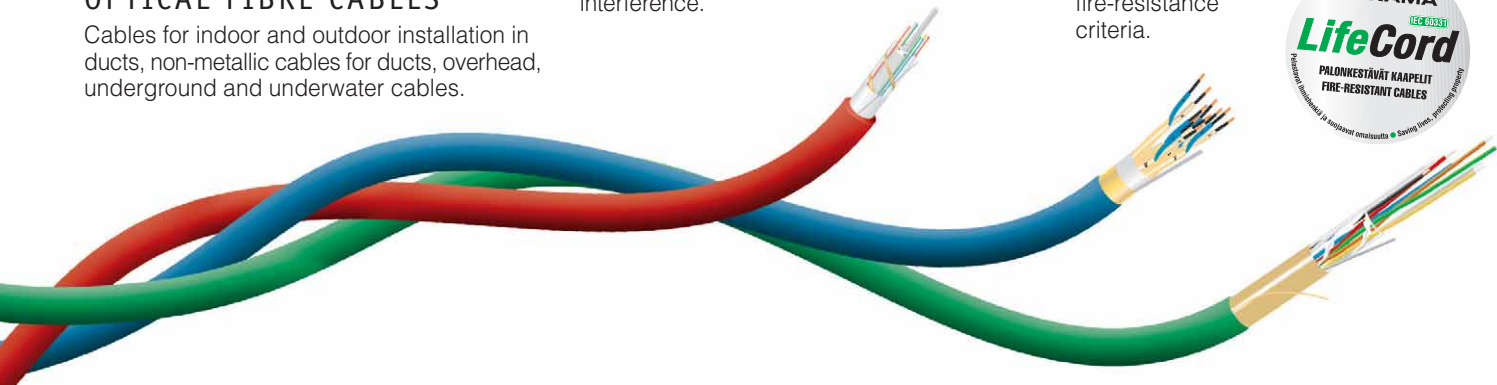
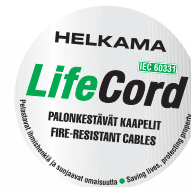
Cables for indoor and outdoor installation in ducts, non-metallic cables for ducts, overhead, underground and underwater cables.

CONTROL CABLES

Cables for instrumentation, process control, sound reproduction, computer and alarm systems, as well as paging systems. Cables also suitable for the oil refining industry. The cables provide effective protection against direct electromagnetic interference.

FIRE-RESISTANT CABLES

Helkama LifeCord and Helkama FireLine: Installation cables, instrumentation, communication and control cables, optical fibre cables. The cables comply with IEC 60331 fire-resistance criteria.



HELKAMA COMPANIES

Helkama Bica is a part of a genuine family enterprise, with roots stretching back four generations. It is one of the subsidiaries of the newly named holding company Helkama Emotor. The others are Helkama Velox, famous for its Helkama bicycles, and Suomen Polkupyörätukku, the biggest bicycle retail chain in Finland.

Other Helkama enterprises include Suomen Koneliike Group specializing in coolers and logistics company Uuttera. Joint venture Helkama-Auto imports Skoda automobiles. In 2005, Helkama companies celebrated their 100th anniversary.

HELKAMA

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